



groupwest.

MATTHEW LINDLEY
DIRECTOR

QUALIFICATIONS

BA(Hons) MPlan

CAREER

Groupwest
Director

Savills
Planning Assistant
2007

Knight Frank
Surveyor
2008

PROFILE

Matthew graduated from the University of the West of England where he achieved a BA Honours degree in Property Development & Planning. Matthew went on to complete his Masters of Planning with Property Development (MPlan) where he was awarded a Merit.

Matthew currently advises private landowners; developers; major housebuilders, promoters and investment funds on sales and acquisitions on various bases such as options and promotion agreements; conditional contracts and joint ventures. Matthew specialises in bespoke site finding opportunities and land assembly which is rarely successful without a proactive, energetic and persistent approach. This is a key skill set that comes naturally to Matthew and which he utilises to the absolute maximum to achieve the very best results for clients.

Matthew's technical planning background, coupled with his energy and drive makes him highly successful in identifying new development opportunities and matching them with suitable buyers. He has significant experience in land assembly, site and development appraisals, planning appraisals along with (emerging) policy analysis/review to identify existing and potential (strategic) development sites/schemes.

SPECIFIC EXPERIENCE:

Private Landowners

Matthew specialises in advising private landowners regarding disposal options in respect of their landholdings such as option/promotion agreements; conditional and unconditional contracts; joint ventures.

David Wilson/Barratt/Linden Homes/ Taylor Wimpey

Matthew has identified and negotiated the acquisition of a significant number of sites for immediate development. In addition, Matthew has identified and negotiated terms for a significant number of option/promotion agreements.

Private Investment Funds

Matthew has been responsible for undertaking financial viability assessments, researching data and building complex viability models for both the acquisition and sale of development sites.